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Arguments: How to Persuade Others to Your Way of Thinking (Paperback)

By Tom Miles

Createspace Independent Publishing Platform, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Arguments - How To Persuade Others To Your Way Of Thinking Arguing has a bit of a bad rap in modern society, being seen as divisive and a source of conflict. When most people hear the word they think of heated rows where voices are raised, accusations and names are thrown back and forth like missiles, no satisfactory conclusion is reached and the parties arguing end up angry, hurt and further apart and more dogmatically entrenched in their positions than before. This reputation isn't deserved - arguing is just another aspect of communication, one that allows for there to be exchange of ideas and for issues to be resolved in order for things to move forward. This book is going to teach you how to overcome the obstacles that stand between you and succeeding in convincing others to your way of thinking It will take a look at what arguing actually is in order to gain a better understanding of how to do it well and efficiently, tackle the prickly issue of just how...



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